

LAMPIRAN

Lampiran 1. Data Sampel Kantor Penelitian



No	Kantor
1	KC Parepare
2	KC Mamuju
3	KC Palopo
4	KC Bulukumba
5	KC Watampone
6	KC Baubau
7	KC Luwuk
8	KC Kotamobagu
9	KC Gorontalo
10	KC Tual
11	KC Ternate
12	KC Banjarbaru
13	KC Kandungan
14	KC Amuntai
15	KC Batulicin
16	KC Pangkalanbun
17	KC Sampit
18	KC Buntok
19	KC Samarinda
20	KC Bontang
21	KC Tenggarong
22	KC Tarakan
23	KC Tanjungredep
24	KC Tanjungselor
25	KC Sanggau
26	KC Sintang
27	KC Ketapang
28	KC Singkawang
29	KC Biak
30	KC Manokwari
31	KC Sorong
32	KC Nabire
33	KC Merauke
34	KC Timika

Lampiran 2. Hasil Perhitungan Profitabilitas (ROA)

No	Kantor	Laba (a)	Total aset (b)	ROA (a/b)
1	KC Parepare	Rp2,237,962,778	Rp9,946,220,313	0.23
2	KC Mamuju	Rp2,338,542,016	Rp8,042,588,723	0.29
3	KC Palopo	Rp4,217,124,420	Rp12,363,465,904	0.34
4	KC Bulukumba	Rp2,703,576,666	Rp8,088,202,126	0.33
5	KC Watampone	Rp3,167,982,123	Rp8,508,412,472	0.37
6	KC Baubau	Rp949,729,493	Rp4,217,699,578	0.23
7	KC Luwuk	Rp483,240,848	Rp4,117,041,068	0.12
8	KC Kotamobagu	Rp306,564,186	Rp4,640,353,443	0.07
9	KC Gorontalo	Rp2,033,133,513	Rp7,192,455,682	0.28
10	KC Tual	(Rp1,037,359,647)	Rp2,245,930,308	-0.46
11	KC Ternate	Rp908,685,400	Rp9,066,588,970	0.10
12	KC Banjarbaru	(Rp8,632,349,430)	Rp7,463,680,683	-1.16
13	KC Kandungan	Rp207,211,769	Rp3,215,826,915	0.06
14	KC Amuntai	Rp846,676,328	Rp6,048,911,949	0.14
15	KC Batulicin	Rp271,055,953	Rp3,847,721,502	0.07
16	KC Pangkalanbun	Rp991,083,627	Rp4,234,047,479	0.23
17	KC Sampit	Rp1,526,774,187	Rp4,450,743,523	0.34
18	KC Buntok	(Rp156,693,571)	Rp3,228,393,554	-0.05
19	KC Samarinda	Rp748,679,472	Rp12,542,159,016	0.06
20	KC Bontang	Rp1,176,594,615	Rp5,060,149,057	0.23
21	KC Tenggara	Rp1,774,784,947	Rp5,783,575,029	0.31
22	KC Tarakan	Rp1,287,131,922	Rp8,710,214,128	0.15
23	KC Tanjungredep	Rp839,693,972	Rp4,120,094,955	0.20
24	KC Tanjungselor	(Rp519,055,264)	Rp2,205,416,238	-0.24
25	KC Sanggau	Rp1,733,044,683	Rp4,972,422,403	0.35
26	KC Sintang	Rp2,083,332,957	Rp6,255,001,523	0.33
27	KC Ketapang	Rp1,957,762,617	Rp4,248,860,533	0.46
28	KC Singkawang	Rp1,565,253,241	Rp6,369,617,869	0.25
29	KC Biak	(Rp1,619,800,215)	Rp3,104,279,088	-0.52
30	KC Manokwari	(Rp387,081,248)	Rp4,259,391,627	-0.09
31	KC Sorong	(Rp4,693,704,171)	Rp5,625,672,199	-0.83
32	KC Nabire	Rp1,285,888,047	Rp6,755,112,198	0.19
33	KC Merauke	Rp531,872,087	Rp4,648,699,738	0.11
34	KC Timika	(Rp727,822,257)	Rp3,045,911,376	-0.24

Lampiran 3. Hasil Perputaran Piutang

No	Kantor	Penjualan (a)	Rata-rata Piutang (b)	Perputaran Piutang (a/b)
1	KC Parepare	Rp3,560,000,000	Rp92,551,895	38.46
2	KC Mamuju	Rp1,081,000,000	Rp158,215,160	6.83
3	KC Palopo	Rp3,581,000,000	Rp186,402,111	19.21
4	KC Bulukumba	Rp1,863,000,000	Rp4,636,187	401.84
5	KC Watampone	Rp2,185,000,000	Rp20,497,321	106.60
6	KC Baubau	Rp877,000,000	Rp8,539,730	102.70
7	KC Luwuk	Rp794,000,000	Rp397,611,783	2.00
8	KC Kotamobagu	Rp93,900,000	Rp56,566,982	1.66
9	KC Gorontalo	Rp791,000,000	Rp98,111,471	8.06
10	KC Tual	Rp250,000,000	Rp19,544,800	12.79
11	KC Ternate	Rp3,319,000,000	Rp587,181,866	5.65
12	KC Banjarbaru	Rp1,478,000,000	Rp72,469,418	20.39
13	KC Kandungan	Rp393,000,000	Rp2,261,000	173.82
14	KC Amuntai	Rp699,000,000	Rp14,308,800	48.85
15	KC Batulicin	Rp633,000,000	Rp18,111,000	34.95
16	KC Pangkalanbun	Rp1,512,000,000	Rp43,399,473	34.84
17	KC Sampit	Rp864,000,000	Rp3,591,289	240.58
18	KC Buntok	Rp653,000,000	Rp20,346,000	32.09
19	KC Samarinda	Rp4,156,000,000	Rp65,856,365	63.11
20	KC Bontang	Rp1,672,000,000	Rp54,804,097	30.51
21	KC Tenggarong	Rp917,000,000	Rp3,265,650	280.80
22	KC Tarakan	Rp5,283,000,000	Rp1,253,379,273	4.22
23	KC Tanjungredep	Rp1,247,000,000	Rp21,439,980	58.16
24	KC Tanjungseler	Rp644,000,000	Rp20,660,142	31.17
25	KC Sanggau	Rp961,000,000	Rp215,380	4461.88
26	KC Sintang	Rp1,010,000,000	Rp559,000	1806.80
27	KC Ketapang	Rp399,000,000	Rp13,825,679	28.86
28	KC Singkawang	Rp974,000,000	Rp29,633,676	32.87
29	KC Biak	Rp855,000,000	Rp351,370,129	2.43
30	KC Manokwari	Rp1,237,000,000	Rp303,161,843	4.08
31	KC Sorong	Rp2,023,000,000	Rp1,577,441,981	1.28
32	KC Nabire	Rp668,000,000	Rp141,568,952	4.72
33	KC Merauke	Rp1,106,000,000	Rp158,439,276	6.98
34	KC Timika	Rp909,000,000	Rp210,992,064	4.31

Lampiran 4. Pertumbuhan Penjualan

No	Kantor	Sales s0 (b)	Sales s1 (c)	Sales s1-s0 (a)	Growth (a/b)
1	KC Parepare	Rp2,735,000,000	Rp4,211,760,000	Rp1,476,760,000	0.54
2	KC Mamuju	Rp3,480,000,000	Rp4,926,780,000	Rp1,446,780,000	0.42
3	KC Palopo	Rp3,940,000,000	Rp4,729,600,000	Rp789,600,000	0.20
4	KC Bulukumba	Rp1,237,000,000	Rp2,421,000,000	Rp1,184,000,000	0.96
5	KC Watampone	Rp699,000,000	Rp1,357,000,000	Rp658,000,000	0.94
6	KC Baubau	Rp855,000,000	Rp1,550,000,000	Rp695,000,000	0.81
7	KC Luwuk	Rp668,000,000	Rp1,010,000,000	Rp342,000,000	0.51
8	KC Kotamobagu	Rp2,023,000,000	Rp3,032,000,000	Rp1,009,000,000	0.50
9	KC Gorontalo	Rp1,672,000,000	Rp2,473,000,000	Rp801,000,000	0.48
10	KC Tual	Rp864,000,000	Rp1,273,000,000	Rp409,000,000	0.47
11	KC Ternate	Rp917,000,000	Rp1,263,000,000	Rp346,000,000	0.38
12	KC Banjarbaru	Rp3,563,000,000	Rp2,310,000,000	(Rp1,253,000,000)	-0.35
13	KC Kandangan	Rp4,156,000,000	Rp5,527,000,000	Rp1,371,000,000	0.33

14	KC Amuntai	Rp633,000,000	Rp841,000,000	Rp208,000,000	0.33
15	KC Batulicin	Rp393,000,000	Rp517,000,000	Rp124,000,000	0.32
16	KC Pangkalanbun	Rp3,319,000,000	Rp3,906,000,000	Rp587,000,000	0.18
17	KC Sampit	Rp399,000,000	Rp454,000,000	Rp55,000,000	0.14
18	KC Buntok	Rp1,730,000,000	Rp1,524,000,000	(Rp206,000,000)	-0.12
19	KC Samarinda	Rp974,000,000	Rp1,047,000,000	Rp73,000,000	0.07
20	KC Bontang	Rp791,000,000	Rp849,000,000	Rp58,000,000	0.07
21	KC Tenggarong	Rp961,000,000	Rp1,015,000,000	Rp54,000,000	0.06
22	KC Tarakan	Rp1,512,000,000	Rp1,563,000,000	Rp51,000,000	0.03
23	KC Tanjungredep	Rp3,560,000,000	Rp3,585,000,000	Rp25,000,000	0.01
24	KC Tanjungselor	Rp1,106,000,000	Rp1,034,000,000	(Rp72,000,000)	-0.07
25	KC Sanggau	Rp2,402,000,000	Rp2,185,000,000	(Rp217,000,000)	-0.09
26	KC Sintang	Rp1,207,000,000	Rp1,081,000,000	(Rp126,000,000)	-0.10
27	KC Ketapang	Rp1,863,000,000	Rp1,624,000,000	(Rp239,000,000)	-0.13
28	KC Singkawang	Rp1,169,000,000	Rp1,010,000,000	(Rp159,000,000)	-0.14
29	KC Biak	Rp877,000,000	Rp736,000,000	(Rp141,000,000)	-0.16

30	KC Manokwari	Rp794,000,000	Rp665,000,000	(Rp129,000,000)	-0.16
31	KC Sorong	Rp250,000,000	Rp206,000,000	(Rp44,000,000)	-0.18
32	KC Nabire	Rp939,000,000	Rp707,000,000	(Rp232,000,000)	-0.25
33	KC Merauke	Rp3,581,000,000	Rp2,185,000,000	(Rp1,396,000,000)	-0.39
34	KC Timika	Rp5,283,000,000	Rp2,730,000,000	(Rp2,553,000,000)	-0.48



Lampiran 5. Leverage (DER)

No	Kantor	Total Utang (a)	Totang Ekuitas (b)	DER (a/b)
1	KC Parepare	Rp2,020,090,833	Rp3,808,680,467	0.53
2	KC Mamuju	Rp1,219,905,383	Rp1,716,099,333	0.71
3	KC Palopo	Rp2,199,755,117	Rp4,276,541,400	0.51
4	KC Bulukumba	Rp348,760,083	Rp2,148,322,400	0.16
5	KC Watampone	Rp1,334,648,950	Rp2,598,821,333	0.51
6	KC Baubau	Rp850,008,317	Rp1,083,756,000	0.78
7	KC Luwuk	Rp4,277,217,717	Rp1,152,290,333	3.71
8	KC Kotamobagu	Rp1,147,435,750	Rp1,217,169,467	0.94
9	KC Gorontalo	Rp951,163,850	Rp1,398,100,067	0.68
10	KC Tual	Rp37,744,600	Rp467,860,933	0.08
11	KC Ternate	Rp7,565,527,000	Rp3,764,818,533	2.01
12	KC Banjarbaru	Rp1,120,259,633	Rp2,176,649,933	0.51
13	KC Kandangan	Rp60,391,350	Rp730,118,933	0.08
14	KC Amuntai	Rp415,190,567	Rp1,495,875,733	0.28
15	KC Batulicin	Rp294,407,850	Rp1,079,187,067	0.27
16	KC Pangkalanbun	Rp360,838,350	Rp1,842,202,467	0.20
17	KC Sampit	Rp599,384,200	Rp1,344,186,400	0.45
18	KC Buntok	Rp191,742,550	Rp1,004,256,200	0.19
19	KC Samarinda	Rp2,172,579,000	Rp5,572,296,933	0.39
20	KC Bontang	Rp783,577,833	Rp2,333,821,933	0.34
21	KC Tenggarong	Rp489,169,967	Rp1,518,720,467	0.32
22	KC Tarakan	Rp14,595,080,767	Rp4,913,453,667	2.97
23	KC Tanjungredep	Rp273,270,883	Rp1,491,306,733	0.18
24	KC Tanjungselor	Rp271,761,083	Rp913,790,933	0.30
25	KC Sanggau	Rp4,687,878,950	Rp1,365,203,600	3.43
26	KC Sintang	Rp569,188,533	Rp1,618,323,667	0.35
27	KC Ketapang	Rp689,971,233	Rp790,429,133	0.87
28	KC Singkawang	Rp487,660,200	Rp1,356,065,667	0.36
29	KC Biak	Rp5,340,105,567	Rp1,062,738,800	5.02
30	KC Manokwari	Rp2,859,530,667	Rp1,642,082,267	1.74
31	KC Sorong	Rp15,668,537,100	Rp2,400,528,667	6.53
32	KC Nabire	Rp1,931,013,567	Rp1,231,790,133	1.57
33	KC Merauke	Rp2,044,247,383	Rp1,386,220,800	1.47
34	KC Timika	Rp762,440,850	Rp1,096,549,067	0.70

Lampiran 6. Ukuran Perusahaan

No	Kantor	Ln Total Aset
1	KC Parepare	22.96
2	KC Mamuju	22.69
3	KC Palopo	23.07
4	KC Bulukumba	22.44
5	KC Watampone	22.83
6	KC Baubau	22.00
7	KC Luwuk	22.34
8	KC Kotamobagu	22.09
9	KC Gorontalo	22.36
10	KC Tual	21.70
11	KC Ternate	23.02
12	KC Banjarbaru	22.93
13	KC Kandangan	21.84
14	KC Amuntai	22.60
15	KC Batulicin	22.50
16	KC Pangkalanbun	22.37
17	KC Sampit	22.44
18	KC Buntok	22.01
19	KC Samarinda	23.46
20	KC Bontang	22.83
21	KC Tenggarong	22.36
22	KC Tarakan	22.50
23	KC Tanjungredep	22.21
24	KC Tanjungseler	21.75
25	KC Sanggau	23.21

26	KC Sintang	22.42
27	KC Ketapang	22.57
28	KC Singkawang	22.19
29	KC Biak	22.96
30	KC Manokwari	23.18
31	KC Sorong	23.64
32	KC Nabire	22.90
33	KC Merauke	23.18
34	KC Timika	22.47



Lampiran 7. Hasil Tabulasi Variabel Penelitian

Kantor	Profitabilitas (Y)	Perputaran Piutang (X1)	Pertumbuhan Penjualan (X2)	Leverage (X3)	Ukuran Perusahaan (X4)
KC Parepare	0.23	38.46	0.54	0.16	22.96
KC Mamuju	0.29	6.83	0.42	0.51	22.69
KC Palopo	0.34	19.21	0.20	0.78	23.07
KC Bulukumba	0.33	401.84	0.96	0.53	22.44
KC Watampone	0.37	106.60	0.94	0.71	22.83
KC Baubau	0.23	102.70	0.81	0.51	22.00
KC Luwuk	0.12	2.00	0.51	3.71	22.81
KC Kotamobagu	0.07	1.66	0.50	0.94	22.09
KC Gorontalo	0.28	8.06	0.48	0.68	22.82
KC Tual	-0.46	2.30	0.47	0.08	21.70
KC Ternate	0.10	5.65	0.38	2.01	23.02
KC Banjarbaru	-1.16	2.43	-0.35	4.90	20.82
KC Kandungan	0.06	173.82	0.33	0.08	21.84
KC Amuntai	0.14	48.85	0.33	0.28	22.60

KC Batulicin	0.07	34.95	0.32	0.27	22.50
KC Pangkalanbun	0.23	34.84	0.18	0.20	22.37
KC Sampit	0.34	240.58	0.14	0.45	22.44
KC Buntok	-0.05	32.09	-0.12	0.19	22.01
KC Samarinda	0.06	63.11	0.07	0.39	23.46
KC Bontang	0.23	30.51	0.07	0.34	22.83
KC Tenggarong	0.31	280.80	0.06	0.32	22.54
KC Tarakan	0.15	4.22	0.03	0.35	23.64
KC Tanjungredep	0.20	58.16	0.01	0.87	22.73
KC Tanjungseler	-0.24	31.17	-0.07	0.30	22.64
KC Sanggau	0.35	4461.88	-0.09	3.43	21.84
KC Sintang	0.33	1806.80	-0.10	2.97	22.42
KC Ketapang	0.46	28.86	-0.13	0.18	22.57
KC Singkawang	0.25	32.87	-0.14	0.36	22.19
KC Biak	-0.52	2.43	-0.16	5.02	22.96
KC Manokwari	-0.09	4.08	-0.16	1.74	22.45

KC Sorong	-0.83	1.28	-0.18	6.53	23.40
KC Nabire	0.19	4.72	-0.25	1.57	22.49
KC Merauke	0.11	6.98	0.39	5.00	23.18
KC Timika	-0.24	4.31	-0.48	0.70	23.00



Lampiran 8. Hasil Output IBM SPSS *Statistics* 22

A. Uji Asumsi Klasik

1) Uji Normalitas

One-Sample Kolmogorov-Smirnov Test

		Unstandardized Residual
N		34
Normal Parameters ^a	Mean	.0000000
	Std. Deviation	.20807262
Most Extreme Differences	Absolute	.059
	Positive	.048
	Negative	-.059
Kolmogorov-Smirnov Z		.346
Asymp. Sig. (2-tailed)		1.000
a. Test distribution is Normal.		

2) Uji Multikolinearitas

Coefficients^a

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
	B	Std. Error	Beta			Tolerance	VIF
1 (Constant)	-5.266	1.624		-3.243	.003		
X1	.000	.000	.483	4.149	.000	.882	1.134
X2	.284	.114	.285	2.494	.019	.916	1.092
X3	-.122	.024	-.603	-5.166	.000	.878	1.138
X4	.239	.072	.378	3.326	.002	.928	1.078

a. Dependent Variable: Y

3) Uji Heteroskedastisitas

Coefficients^a

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
1 (Constant)	-.177	.919		-.193	.848
X1	-1.623E-5	.000	-.103	-.564	.577
X2	-.123	.064	-.342	-1.915	.065
X3	.007	.013	.103	.562	.579
X4	.016	.041	.068	.386	.703

a. Dependent Variable: Residual

4) Uji Autokorelasi

Model Summary^b

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Durbin-Watson
1	.808 ^a	.653	.605	.22196	1.949

a. Predictors: (Constant), X4, X3, X2, X1

b. Dependent Variable: Y