## APPENDIX 1

UNDIKSHA

## Appendix 1 Permission Letters



## KEMENTERIAN RISET, TEKNOLOGI, DAN PENDIDIKAN TINGGI

 UNIVERSITAS PENDIDIKAN GANESHAFAKULTAS BAHASA DAN SENI
Jalan A.Yani No. 67 Singaraja Bali Kode Pos 81116 Telepon (0362) 21541 Fax. (0362) 27561

Laman: fbs.undiksha.ac.id
Nomor : 3496/UN48.7.1/DT/2019
9 Oktober 2019
Perihal : Permohonan Izin Penelitian

Yth. Front Office Manager The Lovina Bali Resort
di Lovina, Singaraja

Dalam rangka pengumpulan data untuk menyelesaikan Skripsi/Tugas Akhir, dengan hormat kami mohon agar Bapak/Ibu mengizinkan mahasiswa di bawah ini:

| Nama | $:$ Ni Made Ayu Riska Ananda Putri |
| :--- | :--- |
| NIM | $: 1612021201$ |
| Program Studi | $:$ Pendidikan Bahasa Inggris |
| Jenjang | $:$ S1 |
| Tahun Akademik | $: 2019 / 2020$ |
| Judul | $:$ An Analysis of Jargons Used by Receptionists in Front Office at |
|  | The Lovina Bali Resort. |

untuk mencari data yang diperlukan pada institusi yang Bapak/Ibu pimpin. Atas perhatian dan bantuan Bapak/Ibu, kami ucapkan terima kasih.


NIP. 197305292001121001

Tembusan:

1. Dekan FBS Undiksha Singaraja

2. Sub Bagian Pendidikan FBS

## SURAT KETERANGAN

No. 003/TL/HRD/V/2020

Yang bertanda tangan dibawah ini,
Nama : Nyoman Redita
Jabatan : Human Resources Manager

Menerangkan bahwa,
Nama : Ni Made Ayu Riska Ananda Putri
Nim
1612021201
Program Studi $\quad$ : S1 Pendidikan Bahasa Inggris

Memang benar mahasiswa tersebut di atas telah melakukan pengambilan data/penelitian di Hotel The Lovina Bali guna memperoleh data yang diperlukan dalam penyusunan Skripsi yang berjudul "An Analysis Of Jargon Used By Front Office

## Department At The Lovina Bali"

Demikian surat keterangan ini dibuat dengan sebenarnya agar dapat dipergunakan sebagaimana mestinya. Atas Perhatian dan Kerjasamanya kami ucapkan terimakasih

The Lovina, 7 Januari 2020
Hormar Saya,


Human Resources Manager

## APPENDIX 2

UNDIKSHA

## Appendix 2: INFORMANT CRITERIA

The subjects of the study were Front Office staff at The Lovina Bali. In this study, the researcher used 3 informants in obtaining the data. The researcher used a set of characteristics in choosing the informants as table below.
*KI: Key Informant

| No | Name | $\underline{z}$ |  |  |  | CHARACTERISTICS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Age | Sex | Job | Experience | Education | Status | Physically <br> and <br> Mentally | Communication Competence (INA-ENG) | Speech <br> defects |



*INA: Indonesia
*ENG: English

## APPENDIX 3

UNDIKSHA

## Appendix 3 The Result of Data Analysis

| No | Word Formation | Amount | Percentage |
| :--- | :--- | :--- | :--- |
| 1. | Abbreviation | 23 | $14,4 \%$ |
| 2. | Acronym | 6 | $3,8 \%$ |
| 3. | Affixation | 3 | $1,9 \%$ |
| 4. | Compounding | 9 | $5,6 \%$ |
| 5. | Clipping | 6 | $3,8 \%$ |
| 6. | Borrowing | 2 | $1,2 \%$ |
| 7. | Noun | 26 | $16,2 \%$ |
| 8. | Adjective | 5 | $3,1 \%$ |
| 9. | Verb | 4 | $2,5 \%$ |
| 10. | Noun phrase | 73 | $45,6 \%$ |
| 11. | Prepositional phrase | 1 | $0,6 \%$ |
| 12. | Adverb phrase | 1 | $0,6 \%$ |
| 13. | Adjective phrase | 1 | $0,6 \%$ |
|  | Total | $\mathbf{1 6 0}$ | $\mathbf{1 0 0}$ |

## namomen

APPENDIX 4

## Appendix 4 List of Jargons

| No. | Jargon |
| :---: | :---: |
| 1. | (Acc) Accounting |
| 2. | Activities |
| 3. | (ADR) Average Daily Rate |
| 4. | Allowance |
| 5. | (Arr) Arranged |
| 6. | (ARR) Average Room Rate |
| 7. | Arrival Guest List |
| 8. | (Argt) Arrangement |
| 9. | (AsFom) Assistant Front Office Manager |
| 10. | Back of the house |
| 11. | Balance ${ }^{\text {a }}$ |
| 12. | Bellboy a ${ }^{\text {a }}$ |
| 13. | Bill ${ }^{\text {a }}$ |
| 14. | Book |
| 15. | Booking Source |
| 16. | Block |
| 17. | (Cat) Category $\square_{\text {a }}$ |
| 18. | Cashier (19117rsst |
| 19. | Cash Receipt |
| 20. | Collect Luggage |
| 21. | Comment |
| 22. | Complaint |
| 23. | Complementary order form |
| 24. | Compliment |
| 25. | Cancellation Date |
| 26. | Concierge |
| 27. | Confirmed booking |
| 28. | Confirmation number |


| 29. | Contract Rate |
| :---: | :--- |
| 30. | Credit limit |
| 31. | Cut-off Date |
| 32. | Currency |
| 33. | Deposit |
| 34. | Direct Booking |
| 35. | Due outs |
| 36. | Driver |
| 37. | Early Booking Discount |
| 38. | Extend |
| 39. | Expected Arrivals List |
| 40. | Expected Departure List |
| 41. | Family Life Cycle |
| 42. | Family Rate |
| 43. | (Fax) Fax simile |
| 44. | (FIT) Free Independent Traveler |
| 45. | Flight |
| 46. | (FO) Front Office department |
| 47. | Form |
| 48. | Front of the house |
| 49. | Front Desk |
| 50. | (FOM) Front Office Manager |
| 51. | Full-Service Agency |
| 52. | Full-Service Hotel |
| 53. | Guaranteed Reservation |
| 54. | Guest Comment Card |
| 55. | Guest Cycle |
| 56. | Guest Folio |
| 57. | Guest History |
| 58. | Guest History Card |
| 59. | Guest History File |
|  |  |
| 2 |  |


| 60. | Guest Information Services |
| :---: | :--- |
| 61. | Guest Inquiry |
| 62. | Guest room Control Book |
| 63. | (GIT) Group Inclusive Tour |
| 64. | Guest room Key |
| 65. | Guest room Maintenance |
| 66. | Guest service attendant |
| 67. | Group Pick-UP |
| 68. | (GRA) Guest Reservation Attendant |
| 69. | (GRO) Guest Relation Officer |
| 70. | Guest Relation |
| 71. | Group Reservations E |
| 72. | Heliconia |
| 73. | (HMP) Honeymoon Package |
| 74. | House uses |
| 75. | (HT) Handy Talk |
| 76. | In charge |
| 77. | Infant |
| 78. | In House Guest List |
| 79. | Input |
| 80. | Journal of Transaction |
| 81. | Kids club |
| 82. | Late Charge |
| 83. | Limit Date |
| 84. | Lobby |
| 85. | Log Book |
| 86. | Long Stay |
| 87. | Lovina |
| 88. | (MOD) Manager on Duty |
| 89. | Master Bill |
| 90. | Mid-Range Service |
|  |  |
| 6 |  |


| 91. | Nett |
| :---: | :--- |
| 92. | No of Paying Guest |
| 93. | No Post |
| 94. | (NSR) Non Smoking Room |
| 95. | No-Show |
| 96. | (OC) Occupied Clean |
| 97. | (OD) Occuppied Dirty |
| 98. | (OOO) Out Of Order |
| 99. | (OTW) On The Way |
| 100. | Overbooking |
| 101. | Overflow rate |
| 102. | Paying Room |
| 103. | Payment |
| 104. | Person In House |
| 105. | (PU) Pick-Up |
| 106. | (POS) Point of Sale |
| 107. | Post Deposit |
| 108. | Proprietary Booking Engine |
| 109. | Purpose |
| 110. | Rack Rate |
| 111. | Rate Code |
| 112. | Receptionist |
| 113. | Registration Card |
| 114. | (Reg) Registration |
| 115. | Reservation Agent |
| 116. | Reservations Department |
| 117. | Remark |
| 118. | Repost |
| 119. | Reservation service attendant |
| 120. | Res sharer |
| 121. | (Req) Request |
|  |  |
| 9 |  |


| 122. | Revenue |
| :---: | :--- |
| 123. | Rooms Allotment Report |
| 124. | Room Available |
| 125. | Rooms Checklist |
| 126. | Room date card |
| 127. | (RD) Room Division |
| 128. | Room History Report |
| 129. | Rooming list |
| 130. | Room Occupied |
| 131. | Room occcupancy sensor |
| 132. | Room plan list |
| 133. | Room Rate |
| 134. | Room service bill |
| 135. | Room Status Discrepancy |
| 136. | Rooms Status Report |
| 137. | Segment |
| 138. | Service |
| 139. | Service Charge |
| 140. | Shuttle |
| 141. | Skipper |
| 142. | Summary cashier report |
| 143. | Stay Over |
| 144. | Special Rate |
| 145. | Tentative |
| 146. | (TBA) To Be Advised |
| 147. | (TRF) Transfer |
| 148. | (TA) Travel Agent |
| 149. | Transportation schedule |
| 150. | Upgrade |
| 151. | (VC) Vacant Clean |
| 152$)$ Vacant Dirty |  |
| 1 |  |
| 1 |  |


| 153. | (VHP) Visual Hotel Program |  |  |
| :---: | :--- | :---: | :---: |
| 154. | VIP |  |  |
| 155. | Valet Attendant |  |  |
| 156. | Voice Mail |  |  |
| 157. | Void |  |  |
| 158. | Voucher |  |  |
| 159. | Walk-in |  |  |
| 160. | Waiting list Booking |  |  |
| $\quad$ Total: 160 |  |  |  |

## APPENDIX 5

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## Appendix 5 Divisions

| No. | DIVISIONS |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Receptionist | Reservations | Bellboy | Guest Relation Officer |
| 1. | Activities | Accounting (Acc) | Activities | Activities |
| 2. | Accounting (Acc) | Activities | Assistant Front Office Manager (AsFom) | Assistant Front Office Manager (AsFom) |
| 3. | Average Daily Rate (ADR) | Average Daily Rate (ADR) | Bellboy | Back of the house |
| 4. | Allowance | Allowance | Collect Luggage | Collect Luggage |
| 5. | Arrange (Arr) | Arrange (Arr) | Comment | Comment |
| 6. | Average Room Rate (ARR) | Average Room Rate (ARR) | Complaint | Complaint |
| 7. | Arrival Guest List | Arrival Guest List | Concierge | Front Office department (FO) |
| 8. | Arrangement (Argt) | Arrangement (Argt) | Driver | Front Office Manager (FOM) |
| 9. | Assistant Front Office Manager (AsFom) | Assistant Front Office Manager (AsFom) | Front Office department (FO) | Guest Relation Officer (GRO) |
| 10. | Back of the house | Back of the house | Front Office <br> Manager (FOM) | Guest Relation |
| 11. | Balance | Balance | Handy Talk (HT) | Handy Talk (HT) |
| 12. | Bill | Bill | Lobby | Lobby |
| 13. | Block | Booking Source | Lovina | Lovina |
| 14. | Category (Cat) | Block | Mid-Range Service | Mid-Range Service |
| 15. | Cashier | Category (Cat) | Non Smoking Room (NSR) | Very Important Person (VIP) |
| 16. | Collect Luggage | Cashier | On The Way (OTW) |  |
| 17. | Comment | Collect Luggage | Pick-Up (PU) |  |
| 18. | Complaint | Comment | Shuttle |  |
| 19. | Complementary order form | Complaint | Skipper |  |
| 20. | Compliment | Complementary order form | Transportation schedule |  |
| 21. | Contract Rate | Compliment | Valet Attendant |  |
| 22. | Credit limit | Cancellation Date |  |  |
| 23. | Cut-off Date | Confirmed booking |  |  |
| 24. | Deposit | Confirmation number |  |  |
| 25. | Due outs | Contract Rate |  |  |
| 26. | Extend | Credit limit |  |  |
| 27. | Expected Arrivals List | Currency |  |  |
| 28. | Expected <br> Departure List | Deposit |  |  |

$\left.\begin{array}{|r|l|l|l|l|}\hline 29 . & \begin{array}{l}\text { Free } \\ \text { Independent } \\ \text { Traveler (FIT) }\end{array} & \text { Direct Booking } & & \\ \hline 30 . & \text { Flight } & \begin{array}{l}\text { Early Booking } \\ \text { Discount }\end{array} & & \\ \hline 31 . & \begin{array}{l}\text { Front Office } \\ \text { department (FO) }\end{array} & \text { Extend } & & \\ \hline 32 . & \text { Front Desk } & \begin{array}{l}\text { Expected } \\ \text { Arrivals List }\end{array} & & \\ \hline 33 . & \begin{array}{l}\text { Front Office } \\ \text { Manager (FOM) }\end{array} & \begin{array}{l}\text { Expected } \\ \text { Departure List }\end{array} & & \\ \hline 34 . & \begin{array}{l}\text { Full-Service } \\ \text { Agency }\end{array} & \begin{array}{l}\text { Family Life } \\ \text { Cycle }\end{array} & & \\ \hline 35 . & \begin{array}{l}\text { Full-Service } \\ \text { Hotel }\end{array} & \text { Family Rate } & & \\ \hline 36 . & \begin{array}{l}\text { Guest Comment } \\ \text { Card }\end{array} & \begin{array}{l}\text { Facsimile (Fax) }\end{array} & & \\ \hline 37 . & \text { Guest Cycle } & \begin{array}{l}\text { Free } \\ \text { Independent } \\ \text { Traveler (FIT) }\end{array} & & \\ \hline 38 . & \text { Guest Folio } & \text { Flight }\end{array}\right)$
$\left.\begin{array}{|r|l|l|l|l|}\hline 54 . & \begin{array}{l}\text { Journal of } \\ \text { Transaction }\end{array} & \begin{array}{l}\text { Guest } \\ \text { Reservation } \\ \text { Attendant } \\ \text { (GRA) }\end{array} & & \\ \hline 55 . & \text { Kids club } & \begin{array}{l}\text { Group } \\ \text { Reservations }\end{array} & & \\ \hline 56 . & \text { Late Charge } & \begin{array}{l}\text { Honeymoon } \\ \text { Package (HMP) }\end{array} & & \\ \hline \text { 57. } & \text { Limit Date } & \text { House use }\end{array}\right)$

| 83. | Rooms Checklist | Proprietary <br> Booking Engine |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 84. | Room date card | Purpose |  |  |
| 85. | Room Division (RD) | Rack Rate |  |  |
| 86. | Room History Report | Rate Code |  |  |
| 87. | Rooming list | Registration Card |  |  |
| 88. | Room Occupied | Registration (Reg) |  |  |
| 89. | Room occcupancy sensor | Reservation <br> Agent |  |  |
| 90. | Room plan list | Reservations <br> Department |  |  |
| 91. | Room Rate | Remark |  |  |
| 92. | Room service bill | Reservation service attendant |  |  |
| 93. | Room Status Discrepancy | Res sharer | Whan |  |
| 94. | Rooms Status Report | Request (Req) | $8$ |  |
| 95. | Service | Revenue |  |  |
| 96. | Service Charge | Room Available |  |  |
| 97. | Summary cashier report | Rooms Checklist | 1 |  |
| 98. | Stay Over | Room date card |  |  |
| 99. | Special Rate | Room Division (RD) |  |  |
| 100 | Travel Agent (TA) | Room Occupied |  |  |
| 101 | Transportation schedule | Room occcupancy sensor |  |  |
| 102 | Upgrade | Segment |  |  |
| 103 | Vacant Clean (VC) | Service |  |  |
| 104 | Vacant Dirty (VD) | Service Charge |  |  |
| 105 | Void | Tentative |  |  |
| 106 | Voucher | To Be Advised (TBA) |  |  |
| 107 | Walk-in | Transfer (TRF) |  |  |
| 108 |  | Travel Agent (TA) |  |  |
| 109 |  | Visual Hotel Program (VHP) |  |  |
| 110 |  | Voice Mail |  |  |
| 111 |  | Waiting list Booking |  |  |


| 112 | No-Show |  |  |
| :--- | :--- | :--- | :--- |
| Total: 112 |  |  |  |

## APPENDIX 6

UNDIKSHA

## Appendix 6 Abbreviation

| No | Abbreviation |  |  |
| :---: | :---: | :---: | :---: |
|  | Jargon | The Standard Form | Meaning |
| 1. | ADR | Average Daily Rate | Daily sales will be calculated by setting sales. for example, today get one million sales and the next day have to get around one million or even more sales. |
| 2. | ARR | Average Room Rate | The greater the room price, the more the occupancy or income that the hotel has. |
| 3. | FIT | Free Independent Traveler | Guests who travel privately such as only for couples or family and do not travel through travel agents. |
| 4. | GIT | Group Inclusive Tour | The guests who wants to trip in groups using travel agent services |
| 5. | GRO | Guest Relation Officer | The position at FO as an intermediary between VIP guests. |
| 6. | GSA | Guest Service <br> Assistant | The person who provides all information about accommodation, hospitality, events, or cost in hotel. |
| 7. | HMP | Honeymoon Package | This package is for guests who are newly married couple. For example, guests stay two days including 30 minutes $S p a$ and also a romantic dinner included in the honeymoon package. |
| 8. | HT | Handy Talky | Handy talky to help communication between staff to other staff in The Lovina Bali hotel. |
| 9. | NSR | Non Smoking Room | Guests are not allowed to smoke in any particular place like in a restaurant at The Lovina Bali. |
| 10. | POS | Point of sale | Guest Reservation Attendant (GRA) looks at what is most in demand in hotel and makes evaluation materials to maintain something that is sold at the hotel. Like the best-selling standard rooms for sale. |
| 11. | OC | Occupied Clean | The rooms are already occupied by guests who have been cleaned by housekeeping |
| 12. | OD | Occupied Dirty | The rooms are occupied but have not been cleaned by room attendants. |
| 13. | OOO | Out Of Order | Damaged rooms cannot be sold and are still in The process of being repaired. |
| 14. | RD | Room Devision | Two large department groups such as HK and FO |
| 15. | RSA | Reservation Service Attendant | The same with Guest Reservation Attendant (GRA) in charge of serving room bookings. |
| 16. | TA | Travel Agent | The guests used travel agent for vacation or travel around the Bali to look for tourist attractions. At The Lovina Bali uses 2 types of TA, namely online travel agents such a pegi-pegi and offline is local travel agents. |
| 17. | GRA | Guest Reservation Attendant | serve guests who book rooms online and accept bookings on the waiting list. |
| 18. | TBA | To Be Advise | Guests make an uncertain flight number or the flight can be informed further. |


| 19. | Trf | Transfer | Deliver to place by the wishes of guests who are <br> still in the area of Bali. |
| ---: | :--- | :--- | :--- |
| 20. | PU | Pick Up | The term in transportation at The Lovina Bali. <br> Pick up guests at the airport or elsewhere. |
| 22. | VC | Vacant Clean | The rooms are empty, clean and rooms that are <br> ready to be inhabited or sold. |
| 22. | VD | Vacant Dirty | The rooms are empty and dirty from the guests <br> who have checked out. |
| 23. | VHP | Visual Hotel Program | Facilitate the work at The Lovina Bali because it <br> does not use a written form but only prints from <br> the system for hotel needs. |

## Appendix 6 Acronym

| No | Acronym |  |  |
| :--- | :--- | :--- | :--- |
|  | Jargon | The Standard Form | Meaning |
| 1. | AsFOM | Assistant Front <br> Office Manager | Assistant for managers who helps to manage the <br> front office. |
| 2. | FOM | Front Office <br> Manager | The manager who manages operation in the front <br> office. |
| 3. | MOD | Manager on Duty | One of the employees appointed as manager on the <br> assigned day or in charge when the other employee <br> is off. |
| 4. | OTW | On The Way | The guests are still on their way to the hotel. |
| 5. | VIP | Very Important <br> Person | Important guests such as having a relationship with <br> the hotel business, the price that a guest pays or <br> dealing with government. |
| 6. | FO | Front Office | The front office is one of the department in front <br> that helps the first impression of the hotel. It is <br> because all the information in the hotel is part of <br> the front office department. |

## Appendix 6 Affixation

| No | Affixation |  |  |
| :--- | :--- | :--- | :--- |
| 1. | Jargon | Word Formation | Meaning |
| 2. | Repost | Re + post | The guests who book a standard room but given a <br> superior room and it will be upgraded into superior <br> room. |
| 3. | Remark | Re + mark | Some items are wrong and input back or subsequent <br> a posting to the system to be the correct one. |
| To take a note for special requests to guests and put <br> in remark |  |  |  |
| Total: 3 |  |  |  |

## Appendix 6 Compounding

| No | Compounding |  |
| :--- | :--- | :--- |
|  | Jargon | Meaning |
| 1. | Front Desk | The front desk is a desk in the front office of a hotel for check-in and <br> check-out services or handles requests from guests. |
| 2. | Log Book | The note which contains a problem that must be followed up by the <br> reception who received guests at work shift. |
| 3. | Long-stay | The Guests who have stayed long in The Lovina Bali. It can be <br> categorized as a long stay is a guest who stays more than 3 nights. |
| 4. | No-show | The guests who have booked a room but not come to the hotel. |$|$| 5. | Service Charge | If there are many guests, the staff hotel will get more money. |  |
| :--- | :--- | :--- | :---: |
| 6. | Voice mail | A voice message sent by a guest when booking a room. |  |
| 7. | Bellboy | Specifically take guest items from the car to the room or vice versa. <br> 8.Credit Limit <br> The hotel cooperates with a Travel Agent and signs a contract for <br> example 30 days. |  |
| 9. | Stay over | Exceeded stay schedule. Like guests who stayed 5 days, it turns out <br> they were still in the hotel for 6 days. |  |
| Total: 9 |  |  |  |

## Appendix 6 Clipping

| No | Clipping |  |  |
| :--- | :--- | :--- | :--- |
|  | Jargon | Base Form | Meaning |
| 1. | Acc | Accounting | The person who has responded with all of the money, <br> expenses, income includes employee salaries at The <br> Lovina Bali. |
| 2. | Arr | Arrange | Arrange a meeting schedule. |
| 3. | Cat | Category | Related to the room categories, for example, suite <br> room, deluxe suite room, studio, standard room or <br> superior room. |
| 4. | Fax | Fax simile | The Lovina Bali which is used Fax for guests who <br> want to book a room. |
| 5. | Reg | Registration | every guest comes to make a registration process for <br> sign or completed the data in the registration form. |
| 6. | Req | Request | All guest requests are input into the VHP system. |
| Total: 6 |  |  |  |

## Appendix 6 Borrowing

| No | Borrowing |  |  |
| :--- | :--- | :--- | :--- |
|  | Origin of word | Meaning |  |
| 1. | Heliconia | America | The name of Heliconia is used for the name of <br> the restaurant in The Lovina Bali. |
| 2. | Lovina | Indonesia | The name of Lovina is used as the name of a <br> hotel in The Lovina Bali. |
| Total: 2 |  |  |  |

## Appendix 6 Words (Noun)

| No | Words |  |  |
| :---: | :---: | :---: | :---: |
|  | Jargon | Word Category | Meaning |
| 1. | Activities | Noun | The guests can take part in the activities at The Lovina Bali. Like the hotel's internal activities, Yoga. |
| 2. | Allowance | Noun | Hotel staff are given monthly allowances as part of their salary, such as transportation, telephone and food allowances. |
| 3. | Balance | Noun | Guests have a 10 million deposit bill, only pay 5 million and have a 5 million bill deficiency. Deficiency is meant by balanced. |
| 4. | Bill | Noun | Some bills or receipts must be paid by guests both in the restaurant and in the room bill. |
| 5. | Block | Noun | Block in the hotel means to block the room. |
| 6. | Book | Noun | Book at the hotel means that the guest has booked the desired room. |
| 7. | Arrangement | Noun | To find out the guest's description of the room, including breakfast or room only. |
| 8. | Currency | Noun | The Lovina Bali uses the Rupiah currency. |
| 9. | Comment | Noun | The guest gives suggestions or opinions expected by the hotel while staying at the hotel. |
| 10. | Complaint | Noun | Negative things delivered by guests when staying at The Lovina Bali. |
| 11. | Compliment | Noun | Something that is given to guests for free, maybe because of a gift or something else. |
| 12. | Concierge | Noun | Who takes care of guests' belonging or guest transportation. |
| 13. | Driver | Noun | Take guests to the hotel or pick up guests from the airport or other destinations. |
| 14. | Flight | Noun | Find out what flights were used by the guests and the time of arrival or departure of guests. |
| 15. | Form | Noun | Forms used for guests such as registration forms or cash receipts. |
| 16. | Infant | Noun | Guests who stay overnight and bring babies. |
| 17. | Input | Noun | The process of entering data to be entered into the system. |
| 18. | Payment | Noun | Guests will pay bills that have been made while staying at the hotel. |
| 19. | Purpose | Noun | The purpose of guests coming, for example, to book a room or eat at the hotel restaurant. |
| 20. | Receptionist | Noun | People who serve as receptionists at the Hotel to welcome guests, serving various needs check out or check-in at the Hotel. |
| 21. | Revenue | Noun | Overall hotel income. |
| 22. | Service | Noun | There is a room service, transportation or other services. |
| 23. | Shuttle | Noun | Providing shuttle service from The Lovina Bali hotel to the Lovina beach. This shuttle is free. |


|  |  |  | But from the airport to the hotel, guests will be <br> payed. |
| ---: | :--- | :--- | :--- |
| 24. | Skipper | Noun | Guests who leave without paying a bill. |
| 25. | Voucher | Noun | The register or form that the guest has booked a <br> room. |
| 26. | Lobby | Noun | Large area for receiving guests. |
|  |  |  | Total: 26 |

## Appendix 6 Words (Verb)

| No | Words |  |  |
| :---: | :--- | :--- | :--- |
|  | Jargon | Word <br> Category | Meaning |
| 1. | Cashier | Verb | A receptionist or GRA to be a cashier at the <br> hotel to receive payments to guests. |
| 2. | Deposit | Verb | The guests will make half a payment at the <br> beginning. |
| 3. | Extend | Verb | guests who overstay at the hotel |
| 4. | Overbooking | Verb | Excess order is a condition that shows the <br> number of bookings for more guests than <br> the number of rooms. |
| Total: 4 |  |  |  |

## Appendix 6 Words (Adjective)

| No | Words |  |  |  |  |
| :---: | :--- | :--- | :--- | :---: | :---: |
|  | Jargon | Word <br> Category | Meaning |  |  |
| 1. | Segment | Adjective | Get in touch with an agent or find out who is <br> booking. For example travel agent. |  |  |
| 2. | Walk-in | Adjective | Guests who comes directly to the hotel <br> without booking online. |  |  |
| 3. | Tett | Adjective | Prices that include tax and service such as <br> breakfast are sold at room prices. |  |  |
| 4. | Adjective | Tentative is an uncertain booking. for <br> instance, incomplete data or do not have a <br> deposit. |  |  |  |
| 5. | Lobby | Noun | Large area for receiving guests. |  |  |
|  |  |  | Total: 5 |  |  |

Appendix 6 Phrase (Noun Phrase)

| No. | Phrase |  |  |
| :---: | :---: | :---: | :---: |
|  | Jargon | Phrase | Meaning |
| 1. | Arrival Guest List | Noun Phrase | The list of guests who will check-in. |
| 2. | In House Guest List | Noun Phrase | The list of guests who are staying in the hotel |
| 3. | Complementary order form | Noun Phrase | Forms that are used to complement guests. For example, a complimentary flower. |
| 4. | No Post | Noun phrase | Guests who have already paid all the bills will be posted so that all other departments such as spa, restaurant cannot transfer to the room who has paid the bill. |
| 5. | Registration card | Noun phrase | The form used for guest registration. |
| 6. | Transportation Schedule | Noun phrase | Transportation officers have a schedule that will pick up guests at the airport or deliver to other places |
| 7. | Master Bill | Noun Phrase PENDIA | Guests who book reservations from the agent, so all bills for room fees are not to the guest but the agent and made in the master bill. |
| 8. | Room Service Bill | Noun phrase | Bill from room service. Guests who order meals to the room, the bill is transferred to the room and this bill will appear when guests check out. |
| 9. | Room plan list | Noun Phrase | A list of the register when guests will checkin and when rooms are empty. |
| 10. | Journal of Transaction | Noun phrase | Journal of all transactions at that time. For example, the receptionist does not accept payment using a visa or master card and will be noted in the journal. |
| 11. | Back of the house | Noun phrase | Supporting hotel operations such as accounting or HRD |
| 12. | Front of the house | Noun phrase | The person who provides service to guests. For instance Front Office department. |
| 13. | Summary cashier report | Noun phrase | Related to the officer or receptionist who serves the payment of guests at that time and recorded on the summary cashier report. |
| 14. | Full-Service Hotel | Noun phrase | Hotel that have facilities such as restaurants, swimming pools or fitness centers. |
| 15. | Overflow rate | Noun phrase | Room prices are increasing because rooms in the hotel is overbooked and guests moved to other hotels |
| 16. | Booking source | Noun phrase | Same with "segment", i.e. who makes the reservation whether through a travel agent or the guest itself. |
| 17. | Cash Receipt | Noun Phrase | Every cash payment is made in writing and can also be in the form of a deposit. |
| 18. | Cancellation Date | Noun phrase | The guest who canceled the room. |
| 19. | Confirmation number | Noun Phrase | Confirmation of guest rooms that have been booked. |


| 20. | Contract Rate | Noun phrase | The price made with the agent or the price agreement made by the travel agent with the hotel. |
| :---: | :---: | :---: | :---: |
| 21. | Direct booking | Noun phrase | Book a room that is not through a travel agent or online but guests come directly to the hotel to make a reservation. |
| 22. | Early Booking Discount | Noun phrase | If guests book earlier they will get a discount. |
| 23. | Expected Arrivals List | Noun phrase | A list of arrivals of guests who have arrived or for guests who check-in |
| 24. | Expected Departure List | Noun phrase | List of guests who will go out or check out |
| 25. | Family Life Cycle | Noun phrase | Guests staying with families who are staying very long at the hotel |
| 26. | Family Rate | Noun phrase | Special room rates for parents and children in one room. |
| 27. | Full-Service Agency | Noun phrase | Travel agents that handle all types of travel for guests. |
| 28. | Guaranteed Reservation | Noun phrase <br>  | attendance list of guests who have arrived or for guests who check-in. |
| 29. | Guest Comment Card | Noun phrase | Short questionnaire or comments filled out by guests about hotel services. |
| 30. | Guest Cycle | Noun phrase | The guest cycle is like the low season and high season. |
| 31. | Guest Folio | Noun phrase | folio used for guests who stay overnight individually. |
| 32. | Guest History | Noun phrase | Stories from the beginning of guests coming to staying at the hotel. Which contains the guest name, guest address, guest preferences, and also guest requests. |
| 33. | Guest History Card | Noun phrase | Guest records include room rates and special needs. |
| 34. | Guest History File | Noun phrase | The file that contains the guest's history like 10 times the guest came to the hotel. |
| 35. | Guest Information Services | Noun phrase | An automatic information device in the general hotel area that allows guests to get information about local activities. |
| 36. | Guest Inquiry | Noun phrase | Guest requests are made earlier when making a reservation. |
| 37. | Guest room Control Book | Noun phrase | The book is used to monitor the number of rooms committed to the group. This controls the activity of booking guest rooms with the maximum number of rooms that can be sold to groups on certain days. |
| 38. | Guest room Key | Noun phrase | A place to put the guest room key that will be used by the guest when staying at the hotel. |
| 39. | Guest room Maintenance | Noun phrase | A form of maintenance that involves checking a number of items in the living room, small door lubrication and other equipment. |
| 40. | Group Pick-UP | Noun phrase | Guest rooms booked by the reservation group |


| 41. | Guest Relation | Noun phrase | A personal and good relationship with guests through service and attention to the needs of individual guests. such as promotion of inhouse products and services, and entertainment for VIP guests. |
| :---: | :---: | :---: | :---: |
| 42. | Group Reservations | Noun phrase | Rooms are blocked for specific purposes such as conferences, meetings, or weddings. |
| 43. | House use | Noun phrase | The rooms are used by the hotel partners such as the owner or general manager and stay without paying for the room. |
| 44. | Kids club | Noun phrase | The guest who invite the children to play in the kids club or entrust the children there. |
| 45. | Late Charge | Noun noun | The guest billing fees that have not been billed and the receptionist will get a charge for being late in collecting bills to guests. |
| 46. | Limit Date | Noun phrase | The deadline given by the hotel to guests for paying room bookings. |
| 47. | Paying room | Noun phrase | The number of rooms that paid by the guests. |
| 48. | Person In House | Noun phrase | The number of guests staying. |
| 49. | Post Deposit | Noun phrase | Guarantees in the form of money given by the guests will be recorded in the system. |
| 50. | Proprietary <br> Booking Engine | Noun phrase | Room bookings through the channel manager. |
| 51. | Rack Rate | Noun phrase | The price is definitely or the official price of the hotel |
| 52. | Rate Code | Noun phrase | The price that has the code in it. |
| 53. | Reservation Agent | Noun phrase | Related to booking a room and restaurant at the hotel. If the guests from outside ordering a table will be served at the reservation agent or reservation clerk. |
| 54. | Reservations Department | Noun phrase | Record and process room bookings made before guests arrive at the hotel. |
| 55. | Rooms Allotment Report | Noun phrase | The hotel cooperates with other agents to provide room sales |
| 56. | Room Available | Noun phrase | To check the number of available rooms. |
| 57. | Rooms Checklist | Noun phrase | The register that is used to check the rooms. |
| 58. | Room date card | Noun phrase | The card that records the date of the room occupied by the guest. |
| 59. | Room History Report | Noun phrase | Find out how many times the room has been used or sold. |
| 60. | Rooming list | Noun phrase | A list of the number of guest rooms that will be used by the guests to stay at the hotel. |
| 61. | Room occcupancy sensor | Noun phrase | The Front Office employees control the room occupancy so as not to overbook. |
| 62. | Room Rate | Noun phrase | The price set by the hotel for the night |
| 63. | Room Status Discrepancy | Noun phrase | Related to the housekeeping report to note the room status whether there is a difference or not at the front office. |
| 64. | Rooms Status Report | Noun phrase | Dealing with the housekeeping who notifies the status of the rooms at the front office. |



## Appendix 7 Phrase (Prepositional Phrase)

| No. | Phrase |  |  |
| :---: | :---: | :---: | :---: |
| 1. | Jargon | Phrase | Meaning |
| Irepositional <br> phrase |  |  |  |
| The person who has responsibilities while on <br> duty. |  |  |  |

## Appendix 6 Phrase (Adjective Phrase)

| No. | Phrase |  |  |
| :---: | :---: | :---: | :---: |
|  | Jargon | Phrase | Meaning |
| 1. | Room Occupied | Adjective <br> phrase | The rooms that have been occupied by guests <br> to stay at the hotel. |
| Total: 1 |  |  |  |

## Appendix 6 Phrase (Adverb Phrase)

| No. | Phrase |  |  |
| :---: | :---: | :---: | :---: |
|  | Jargon | Phrase | Meaning |
| 1. | Due outs | Adverb phrase | The time for guests to check out. |
| Total: 1 |  |  |  |

