

APPENDIX

Questionnaire Sheet for Research at Fairfield by Marriott Bali Kuta Sunset Road

No	Questions	Check (✓)	Possible Answers
1	How would you handle a situation where someone at work suggests a different way of doing things that goes against the established procedures? They believe their method is more effective. What would you do?	<input type="checkbox"/>	
2	How would you respond if someone asked you a question during a presentation or discussion that you didn't know the answer to?	<input type="checkbox"/>	
3	Based on your previous work experience, what is the most significant action you have ever taken to assist a coworker?	<input type="checkbox"/>	
4	Can you share an example of a time when you created a presentation or proposal that led to a successful outcome?	<input type="checkbox"/>	
5	What work experiences, training, or qualifications do you possess that are relevant for working in a team-oriented environment?	<input type="checkbox"/>	
6	Can you describe a time when you successfully	<input type="checkbox"/>	

	encouraged a customer or guest to make an immediate purchase or decision? What approach did you use?		
7	What steps would you take to conduct a brainstorming session with a group of employees focused on safety?	<input type="checkbox"/>	
8	What factors should you consider when developing a television advertising campaign?	<input type="checkbox"/>	
9	What do you think you could do for this company?	<input type="checkbox"/>	
10	Why do you think I should employ you?	<input type="checkbox"/>	
11	What do you think you have to offer that other applicants for this job haven't?	<input type="checkbox"/>	
12	Were you able to improve efficiency in the organization where you previously worked? If so, can you quote a percentage or dollar value?	<input type="checkbox"/>	
13	What significant achievement have you had in the past that you can bring to our company?	<input type="checkbox"/>	
14	Can you name the last specific accomplishment you achieved with a colleague and was it?	<input type="checkbox"/>	
15	Tell me about a time when your schedule was interrupted by an unforeseen circumstance. How did you handle that?	<input type="checkbox"/>	

16	Over the years, you've probably been in a situation of conflict with a co worker. How did you resolve it?	<input type="checkbox"/>	
17	The interviewer will outline a scenario, which could be anything from a staff member stealing products to catching the boss picking up a closet broom with his secretary. He will then ask, "How would you handle this situation?" Pause and think before you answer; for example, if the question was, "What would you do if you found one of your teammates using the company car on weekends when it is against company policy" you would probably answer as below.	<input type="checkbox"/>	
18	Why did you leave the previous company?	<input type="checkbox"/>	
19	What is your perception of the day to day role as site supervisor?	<input type="checkbox"/>	
20	What motivates you? What are you passionate about?	<input type="checkbox"/>	
21	Not everyone agrees all the time. Have you had a peer, teammate, or friend disagree with you? What did you do?	<input type="checkbox"/>	
22	Give an example of a time you have gone over and above to achieve something. Why was it	<input type="checkbox"/>	

	important for you to achieve this?		
23	Sometimes things dont always go to plan. Describe a time when you failed to meet a deadline or personal commitment. What did you do? How did that make you feel?	<input type="checkbox"/>	
24	In work, thinking fast is critical. What qualifies you for this? Provide an example.	<input type="checkbox"/>	
Others			
		-	
		-	

